



We Bring the World to New Jersey

**Request for Proposals  
Insurance Brokerage Services  
Questions and Answers (May 13, 2016)**

**Q1.** Please advise the name of the current broker of record.

**A1.** Marsh, Willis Towers Watson, A.J. Gallagher

**Q2.** On page 1 Introduction, it state NJSEA is seeking proposals for an insurance broker to “research the insurance marketplace for coverage.” Please confirm if this will include coverage placement as well.

**A2.** The successful bidder will be expected to place coverages.

**Q3.** On page 1 Introduction it indicates NJSEA is seeking proposals for Directors & Officers which is “(inclusive of Employment Practices, Fiduciary, Crime, Workplace Violence, Employed Lawyers Liability, Entity Liability)”. Please note, however, Attachment B Schedule of Insurance for Public Officials Liability only reflects Employment Practices Liability being included. Crime and Fiduciary are under separate policies with different insurance carriers. Workplace Violence, Employed Lawyers Liability and entity coverage are not shown at all on the insurance schedule. Please advise where these aforementioned insurance coverage are currently placed.

**A3.** They are included in the recently secured policy with Darwin International.

**Q4.** As policy premiums have not been included in the captioned RFP, will NJSEA make the current underwriting information (i.e. coverage exposure basis, completed insurance applications, etc.) available to proposers?

**A4.** Property values have been included with the RFP-See Attachment A.

**Q5.** If there is coverage(s) which is not referenced in the RFP, would NJSEA consider addressing it at this time if it is of interest?

**A5.** Only once a Broker has been selected.

**Q6.** There does not appear to be a SBE/MBE/DBE participation requirement in the captioned RFP. Please confirm if this is the case and if so, why?

**A6.** There is no participation requirement contained in the RFP.

**Q7.** Would NJSEA be open to sole SBE/MBE/WBE participation with respect to providing the insurance brokerage services (either whole or in part) under this RFP?

**A7.** See question 6 above.